Profile System

Full Name: _____ **Dealership:** _____

Email: _____ **Position:** _____

	M	L
1		
enthusiastic		
daring		
diplomatic		
satisfied		
2		
cautious		
determined		
convincing		
good-natured		
3		
friendly		
accurate		
outspoken		
calm		
4		
talkative		
controlled		
conventional		
decisive		
5		
adventurous		
insightful		
out-going		
moderate		
6		
gentle		
persuasive		
humble		
original		
7		
expressive		
conscientious		
dominant		
responsive		

	M	L
8		
poised		
observant		
modest		
impatient		
9		
tactful		
agreeable		
magnetic		
insistent		
10		
brave		
inspiring		
submissive		
timid		
11		
reserved		
obliging		
strong-willed		
cheerful		
12		
stimulating		
kind		
perceptive		
independent		
13		
competitive		
considerate		
joyful		
private		
14		
fussy		
obedient		
firm		
playful		

	M	L
15		
attractive		
introspective		
stubborn		
predictable		
16		
logical		
bold		
loyal		
charming		
17		
sociable		
patient		
self-reliant		
soft-spoken		
18		
willing		
eager		
thorough		
high-spirited		
19		
aggressive		
extroverted		
amiable		
fearful		
20		
confident		
sympathetic		
impartial		
assertive		
21		
well-disciplined		
generous		
animated		
persistent		

	M	L
22		
impulsive		
Introverted		
forceful		
easy-going		
23		
good mixer		
refined		
vigorous		
lenient		
24		
captivating		
contented		
demanding		
compliant		
25		
argumentative		
systematic		
cooperative		
light-hearted		
26		
jovial		
precise		
direct		
even-tempered		
27		
restless		
neighborly		
appealing		
careful		
28		
respectful		
pioneering		
optimistic		
helpful		

		MOST	(Subtract)		LEAST	(Equals)	DIFFERENCE
D	Z	0		D	0		0
I	SQ	0		I	0		0
S	TR	0		S	0		0
C	ST	0		C	0		0
	N	0			0		
		0			0		